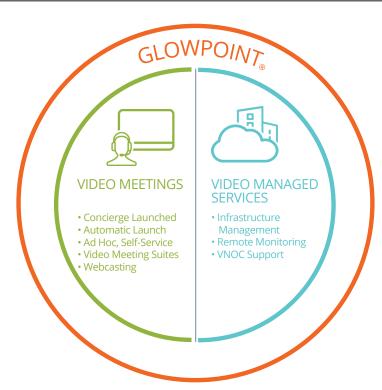
GLOWPOINT

YOUR VIDEOCONFERENCING SPECIALIST



Videoconferencing has become an integral part of how you conduct your business. But the technology to support it can be challenging. You need a trusted video specialist to support videoconferencing in your business.

You need Glowpoint.

At Glowpoint, we specialize in empowering IT's delivery of video conference bridging, infrastructure management, and support services to ensure you achieve the highest-quality video experiences. Since 2003, Glowpoint has been the only pure video conferencing provider solely focused on producing video meetings across the globe, taking an agnostic approach to customer's infrastructure and becoming the expert in the video conferencing market. Our dedicated staff is there to ensure every reservation, every meeting, every end-point is in service and operational when you need it with a high-quality, hassle-free video conference experience, allowing you to focus on conducting your business.



PEACE OF MIND OVER VIDEO TECHNOLOGY

Glowpoint can be your IT videoconferencing specialist, so your IT team can focus on your core business. We support equipment from

all vendors and in mixed environments. With the delivery of our ITSM data, ITIL certified staff and our technology agnostic experience, we unburden your IT staff while providing them the ability to monitor and control video usage.



ELEVATED EXPERIENCE, ELEVATED BRAND

By leveraging Glowpoint's quality video conferencing services, you can elevate your brand, bring a higher standard of

professionalism, provide a wow factor to interactions and leverage it as a strategic growth tool. And you'll also achieve a rise in internal client satisfaction with a better, more natural video experience.



INCREASE BUSINESS PRODUCTIVITY

Glowpoint can increase productivity among clients, vendors or employees by organically raising video adoption through services

that start on time, run smoothly, and provide effortless collaboration. Where infrastructure is unavailable, we provide a global network of meeting suites.



SURPRISINGLY AFFORDABLE

In addition to the well-known cost savings inherent with videoconferencing, Glowpoint can help extend the ROI of existing

infrastructure, provide alternative support to in-house IT and deliver a path to lower price-point cloud services. Our automated solutions remove the reliance on high-priced manual support models, offering our clients more than 50% savings over our competitors and a total cost of ownership far below internal staffing.

GLOWPOINT'S PORTFOLIO

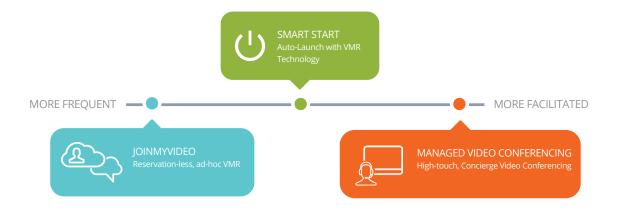
To ensure your successful video conferences, Glowpoint offers solutions for video bridging, infrastructure, and 24x7 support services. By offering various managed services tailored to the unique needs of your IT department, we help ensure your video environment runs smoothly, and every video call is successful.

VIDEO MEETINGS

- Managed Video Conferencing Our high-touch, concierge facilitated calls, for when time is money.
- SmartStart An automatically launched, monitored video conference, for when the call needs to start effortlessly, but it can't break the bank.
- JoinMyVideo An ad-hoc, reservation-less video conference using Virtual Meeting Room technology, for everyday meetings where collaboration is key.
- Video Meeting Suites Video rooms for rent around the globe, for when video infrastructure isn't available.
- Webcasting Our streaming video service, for when you need to get the word out to a large audience.

VIDEOCONFERENCING MANAGED SERVICES

- Cloud When an operational expense is preferable to a capital outlay, let us deal with all the core video infrastructure in our cloud.
- Hosted When you already have equipment but need it out of your closet, let us manage it in our facility.
- On-Premise Managed When you want to unburden your IT team so they can focus on more strategic projects, let us manage the existing equipment already in your closet.
- Notify or Proactive Monitoring A continuous sweep of your equipment, for organizations who don't like surprises at inopportune times.
- **Resolve** From Tier 1 support all the way through incident resolution, for your one-stop video support.
- Help Desk Tier 1 troubleshooting of basic video issues, for when you need someone to call.



Empower IT with the Trusted Videoconferencing Managed Services Specialist

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GLOWPOINT.

Glowpoint, Inc. (NYSE MKT: GLOW) is the video conferencing managed services specialist empowering IT's delivery of the highest-quality video experience for mid-sized companies and large enterprises alike. More than 1,000 organizations in 130 countries trust us to be their video conferencing specialists for maximum productivity, more collaborative engagements and effortless video meetings all at a surprisingly affordable cost.